




## About

- Health Care Company
- 42 Employees
- OH HQ
- Used current PEO for 4+ years

## The Numbers

-  **\$15,375** admin savings
-  **\$93,533** total insurance savings
-  **\$108,908** total savings

## » Challenges

- A Health Care company who had been with current PEO for over 4 years.
- Receiving a double-digit medical increase but had low claims utilization.
- Poor service often resulting in the issues not being resolved.
- Looking for more options within the 401k

## » Solutions

We worked with the Company's CFO to find cost savings and improve customer support

- Transitioned to a PEO with a focus on customer service.
- We were able to keep medical plan benefits the same but we were able to negotiate lower medical premiums with the new PEO.
- Identified additional cost savings within 401k
- Moved them to a PEO with our dedicated service team and white-glove service with a significant cost savings.

## Bottom-line

### Administration Fees

Their previous PEO charged a percentage of payroll and was bundled with their Worker's Comp cost. The new PEO charges a flat fee per employee and unbundles their charges.

### Insurance Savings

They were paying way too much for their Worker's comp insurance. By unbundling, we were able to find significant savings.

### Overall

We were able to find them a better PEO for their needs, cut their costs, and save them a significant amount of money – \$108,908.